

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984



Weekly Publication \$2.00

Vol 29, Edition 47

February 13, 2014

Willie Brown Reflects On Naming Of Bay Bridge Western Span In His Honor



Former San Francisco Mayor Willie Brown (Trisha Leeper/Getty Images)

The Western Span of the Bay Bridge is going to take on the name of one of the Bay Area's most recognizable politicians. But it didn't happen without controversy and a fight.

When it comes to California politics, it would be tough to find someone more controversial than the flamboyant former San Francisco mayor and Assembly Speaker Willie Brown. In fact, Brown is so controversial, that even he was against renaming the bridge in his honor.

"I didn't think they could succeed and I frankly didn't want to be embarrassed," Willie Brown told KPIX 5.

His supporters, however, had bigger ideas. "The NAACP, in its own wisdom, decided the State of California needed something that African-Americans could point to other than a school or a playground or community center. In that regard, they looked around to see what African-American they thought could merit such an honor."

But not everyone thought brown was the right choice, including three former presidents of the San Francisco Board of Supervisors who felt Brown represented many things that are wrong with government.

"They were not interested in input from the neighborhoods, they were not interested in input from the little guy," said former San Francisco Supervisor Aaron Peskin. "Water flowed uphill to money in that administration."

Continued on page 11

Senator Boxer – 1000 Groups Urging Us to Pass Transportation Bill Now



Senator Boxer once again leads the charge to enact a transportation bill in 2012.

Senator Barbara Boxer, who chairs the primary Senate committee on surface transportation (EPW) announced she has received a letter from over "1000 organizations, businesses, coalitions and other groups from all 50 states "urging quick action on a strong surface transportation bill before the current extension expires."

Boxer held the news conference to let folks know that the Senate is making strong progress on passing a bill. Her Committee has passed a proposal, and the remaining Senate Committees are scheduled to act in the coming week. We're the closest we've been in two years to passing a bill. Boxer was countering the widely-recounted comments by USDOT Secretary Ray LaHood, from the previous day, that a bill was unlikely to pass this year.

The Secretary was merely repeating what most transportation stakeholders believe. But Senator Boxer was right to hold that news conference and point to the recent and pending progress; if transportation stakeholders give up on a bill this year, then it mostly certainly won't happen.

Continue to page 8 see who from your state signed the letter

Contract No. 3241V (ID No. FCP14084) BEACH CHALET SOCCER FIELD RENOVATIONS SYNTHETIC TURF



The work to be done under this contract is located at Beach Chalet Soccer Fields, Golden Gate Park near Great Highway, S.F., CA and includes installation of synthetic turf and porous closed cell composite underneath. The time allowed for completion is 150 consecutive calendar days. The Architect's estimate is in excess of \$1,600,000. For more information, contact the Project Manager, Dan Mauer at 415-581-2542.

City & County of San Francisco
Department of Public Works
875 Stevenson St #420
San Francisco, CA 94103

See the full ad on page 11

Myers and Sons Construction, LP
4600 Northgate Blvd., Suite 100
Sacramento, CA 95834
Phone: 916-283-9950 • Fax: 916-614-9520

Contract #TG18.1 –
Bus Ramps Package, Transbay Terminal,
In the City of San Francisco, CA
Bids 3/6/2014



Services needed: This is a cable stayed bridge project with associated work including underground and earthwork similar to a heavy highway project with the typical items of work associated.

See the full ad on page 4

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
703 Market St., Ste 1000, San Francisco, CA 94103

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820

Inside this issue:

Who Pays Most for California Energy?
Sub-Bid Request Ads
Contracting Opportunities
Make Transportation Job #1
Burr Cuts Washington Spending
Public Legal Notices
Access to Capital
SBE Subscription Form

Page 2
Pages 3-6
Page 7
Page 8
Page 9
Pages 10-13
Page 14-15
Page 16

Who Pays Most for California's Energy?

High up in the Sierra Nevada, about two hours northeast of Fresno, Calif., PG&E supervisor John Grube helps oversee a 30-year-old hydroelectric plant that generates up to 1,212 megawatts of electricity for the power-hungry San Joaquin Valley down below.

Near the windy Altamont Pass in the shadows of San Francisco, Rick Marks checks on a 32-windmill farm on a private ranch that can generate 78 megawatts of renewable energy.

On the dusty floor of California's Central Valley, PG&E can produce up to 250 megawatts of electricity per day at its Helm Solar plant, a two-year-old facility that can supply the needs for 10,000 homes. The plant's solar panels stretch for one mile by half-a-mile.

With California's growing population and manufacturing needs — plus the decommissioning of a nuclear energy plant at San Onofre — energy is a commodity whose demand is ever increasing.

And even with the increase in supply, including a proliferation of renewable energy sources in the last decade, some are concerned that lower- and middle-class residents are paying a higher price. In the Central Valley, where poverty and unemployment rates are the highest in the state, families say the high cost of energy is a major concern.

That is one reason Assemblymember Henry T. Perea authored AB 327, which Gov. Brown signed earlier this year. It took Perea three years to convince fellow lawmakers that Central Valley residents shouldn't be paying higher electric rates than wealthier individuals in Los Angeles or the San Francisco Bay Area.

"The poor get hit disproportionately hard in the San Joaquin Valley because we are an energy-sensitive community. We live in a desert," said Perea.

Hitting people in their pocketbooks

The state's complex energy policy divides ratepayers into five tiers. Those who use less energy (such as residents in temperate climates like Los Angeles) pay a lower rate because they use less power. Those in areas where the temperatures soar in the summer and plummet in the winter (like the San Joaquin Valley and the Inland Empire) pay more because they consume more energy.

In theory, said Perea, the system works. But in reality, it forces higher energy costs on those earning \$40,000 in the Central Valley than those making \$150,000 in Los Angeles.

Perea's bill allows the state Public Utilities Commission to reduce the number of tiers. Previously, utility companies could recoup their infrastructure costs by charging those in the higher tiers more.

"If the companies had new costs for infrastructure, they can get back their money through their rates, but they'll have to get it from tiers 3 and 4, which are the Valley and the Inland Empire," said Perea. "They had very wealthy people paying lower costs for their energy, and we had the poor paying much more."

The bill also gives the PUC the power to determine rates. Already, PG&E has submitted a plan to compress the tiers to three levels.

The California legislature decided to take the power away from the PUC more than a decade ago when the energy crisis led to zooming costs for electricity. That, said Perea, was not a wise move.

"It was a knee-jerk reaction. The legislature said, 'Well, since the PUC screwed up, we'll set the rates.' Well, we're not qualified to set rates," said Perea.

Now that the PUC has obtained some of its power back, Perea wants to see how the commission handles rates.

"If others or I disagree with how they deal with it, we may have to pass legislation," said Perea, an energy conservationist who mirrors his father's practice of going around the house turning off lights when a room is not in use.

When it comes to energy, Perea also has concerns about the state's growing solar energy industry. It's not that he's against solar energy; he just wonders about more effective ways to store the electricity that is normally produced when homeowners are not at home for use when they do get home.

The power generated from solar installations on homes like that of farmworker Floricel Martínez of Madera goes into the state electricity system. The farmworker then gets credit



for that electricity, which means her electrical bill could be chopped by 80 percent of what it used to be. Her home's solar installation came courtesy of GRID Alternatives, a non-profit organization that has installed more than 3,000 solar electric systems for low-income families throughout the state.

Perea's AB 327 also impacts the solar industry.

The bill changed language that makes the 33 percent use of renewable energy a floor and not a ceiling for public utilities.

"This allows for large-scale renewable energy to continue," said Perea, who said utilities were close to reaching 33 percent "in their renewable energy portfolio.

"One of the reasons I got into this fight was because you had a big disparity in who was using solar rebates and who was paying for them," he said. "As higher-tier customers, we were paying not only higher rates for energy, but also for those rebates."

Perea says discounts must be paid by others. In this case, Los Angeles and Bay Area ratepayers, he said, "have gotten a free ride since 2001."

"We've been bearing the cost of you taking advantage of solar energy projects," said Perea.

Bringing solar to low-income families

GRID Alternatives regional director Tom Esqueda is a big believer in solar energy, especially when it comes to helping qualified, low-income residents.

The organization installs solar energy systems that cost about \$15,000 at no cost to the homeowners, who also receive education about energy efficiency. Most of them discover they save 70 percent to 80 percent of their electric bill.

"If we can save them that much money, they now have more to spend on family necessities," said Esqueda.

The solar energy systems installed by GRID Alternatives in the Central Valley has eliminated 65,916 tons of greenhouse gas over the lifetime of the systems. And, annually, it has taken the equivalent of 11,733 cars off the freeway.

"We bring solar to the low-income community," said Esqueda, whose organization receives grants for the program.

Continued on page 6

Editorial Staff

Publisher:

Gerald W. Johnson [gwj@sbeinc.com]

Outreach & Managing Editor:

Valerie Voorhies [vvh@sbeinc.com]

General Manager:

Kevin Grant [kgrant@sbeinc.com]

Production Staff

Sales & Production Manager:

Nabil Vo [nvo@sbeinc.com]

Sales

Willie Sims [wsims@sbeinc.com]

Graphics Design:

Tyler Chen [tchen1129@gmail.com]

Webmaster:

Umer Farooq [umer@octadyne.com]

Writer:

Cheryl Hentz [cheryl.hentz@gmail.com]

AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2014 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

MEMBERSHIPS



703 Market Street, Suite 1000
San Francisco, CA 94103

Email: sbe@sbeinc.com • Website: www.sbeinc.com
Telephone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255
Office Hours: 8:00 a.m. - 5:00 p.m.

ISSN 0892-5992 SBE is a certified DBE - CA UCP Firm #5988

SUB-BID REQUEST ADS

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

**MIRABEL FISH SCREEN & FISH LADDER REPLACEMENT
FORESTVILLE
SONOMA COUNTY WATER AGENCY
COUNTY PROJECT 45-5.1-7 #1
Bids: MARCH 4, 2014 @ 10AM**

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704
Phone: 415-421-9500 • Fax: 415-421-9600

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

CALTRANS #04-3A8704

Retrofit Bridge, Replace Bridge, And Construct Emergency Access Lane.

In Contra Costa County and Near Martinez From Arthur Road Undercrossing To 0.5 Mile North of Mococo Overhead

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Asphalt AC Dike, Bridge Removal, Cellular Concrete, CIDH Concrete Piling, Clearing/Grubbing, Concrete Supplies, Construction Area Signs, Corrugated Steel Panel, Dewatering, Drill and Bond Dowels, Earthwork Grading and Paving, Earthwork, Electrical Signal and Lighting, Geo-synthetic Materials Supply, Health and Safety Plan, Hot Mix Asphalt, Lead Compliance Plan, Lumber Structures, Metal Fabrication, Misc. Metal, Non-Storm Water Discharge Control, Painting (Steel), Permanent Concrete Barrier, Piling, Portable Concrete Barrier (K-Rail), Railings & Barriers, Reinforcing Steel (Rebar), Roadway Signs, Sawcutting, Street Sweeping, SWPPP, Temp and Permanent Erosion Control, Temp Chain Link Fence, Temporary Timber Matting, Temporary Traffic Control, Temp Crash Cushion Module, Traffic Stripe & Pavement Markings, Trucking, Vegetation Control, Water Pollution Control, Water Pump Bypass Systems.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596
Phone: 925-932-7900 • Fax: 925-279-2269
An Equal Opportunity Employer

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Route 680 Mococo Overhead Bridge Retrofit
Contra Costa County, Caltrans Project # 04-3A8704
Bid Date: February 19, 2014 at 2:00 pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742
916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor and AN EQUAL OPPORTUNITY EMPLOYER

Candlestick Point in San Francisco

Opportunity to Perform

DEMOLITION, MASS GRADING & SURCHARGE

during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform demolition, mass grading and surcharge services for Candlestick Point Redevelopment Subphase CP-01 Stage 1

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7694>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

February 18th at 10:00 AM

Building 101

101 Horne Ave.

Hunters Point Shipyard

San Francisco, Ca 94124

Proposals must be submitted by

March 4, 2014

W.A. Rasic/SAK Joint Venture

REQUEST FOR QUOTES FROM QUALIFIED DBE/MBE/WBE/OBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Construction of the River Supply Conduit Improvement Upper Reach- Units 5 & 6 Project
Specification No. 7241**

Location: Los Angeles, California

Owner: Los Angeles Department of Water & Power

Bid/Proposal Due Date: March 4, 2014 at 2pm

W.A. Rasic/SAK Joint Venture is requesting quotes from qualified DBE/MBE/WBE/OBE subcontractors for the following scopes of work, but not limited to:

Subcontractors: Pipe Welding, Grouting, Geotechnical Instrumentation, Noise & Vibration Monitoring, Trucking/Disposal, Special Inspections, Surveying, Storm Water Pollution Prevention Plan (SWPPP), Landscaping, Manholes, Traffic Signals, CCTV, Grind & Cap Pavement, Striping, Sound Wall Engineering/Construction, Temporary Fencing, Site Security, Cathodic Protection, and Horizontal Boring & Jacking/Microtunneling.

Suppliers: Ready Mix Concrete, Rebar, Aggregates, Construction Material Supply, Steel Pipe, Tunnel Supports, Concrete Segment Liner (Tunnel), Steel Casing, Casing Spacers, Fuel/Oil/Grease, Equipment Rentals, Asphalt Concrete, signs, and Traffic Control Materials

Please provide quotes to Dustin Do 3 days prior to bid due date for review and processing. Plans and specifications are available for review from 8:00 am to 4:00 pm, Monday through Friday at our office located at 4150 Long Beach Blvd., Long Beach, CA 90802. Please contact Dustin Do at (562) 928-6111 to make an appointment to view the plans and specifications. A FTP site will be available upon request. Plans and specifications are also available for purchase from the Los Angeles Department of Water and Power's Director of Supply Chain Services, Vendor Liaison Center office located at 111 North Hope Street, Room L43, Los Angeles, CA 90012-2607.

Assistance in obtaining bonds, lines of credit, and insurance is available upon request to all DBE, MBE, WBE, and OBE subcontractors, please contact Dustin Do if needed. We are willing to break down large work items into smaller categories or quantities and can arrange delivery schedules to facilitate maximum participation where feasible.

All qualified applicants will receive consideration for employment without regard to their race, religion, ancestry, national origin, sex, sexual orientation, age, disability, marital status, or medical condition.

W.A. Rasic Construction Co., Inc.

Dustin Do - Estimator

4150 Long Beach Boulevard Long Beach, CA 90807

Phone: 562.928.6111 ext. 2314; Fax: 562.928.7339

Email Address: ddo@warasic.com

Advertise
with the Small Business Exchange

Utilize SBE's TARGETED DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

SUB-BID REQUEST ADS



**Contract #TG18.1 – Bus Ramps Package, Transbay Terminal,
In the City of San Francisco, CA
Bids 3/6/2014**

Services needed: This is a cable stayed bridge project with associated work including underground and earthwork similar to a heavy highway project with the typical items of work associated. Myers and Sons Construction is requesting quotes from all qualified subcontractors, trucking firms, consultants, engineers and suppliers including certified LBE/DBE/SBE/DVBE firms for any part of the following types of work, including but not limited to: Lead Plan, Construction Area Signs, Traffic Control, Striping and Markers, Message Boards, K-Rail, Crash Cushions, SWPP, Erosion Control, Street Sweeping, Fencing, Demo., MBGR, AC, Signs, Earthwork, underground, Bridge Joints, Rebar, Structural Steel, Concrete, Pre-Cast Concrete, Post-Tensioning, Running Cables, Cable Walkways, CIDH Pile, Pile, Foundations, Concrete Barriers, Minor Concrete, Curb and Gutter, Electrical, Forming Systems, Security, Office Trailers, Guardrail, MSE Wall, Expansion Joints, Traffic Signals, Plumbing Work, Hydrant Installation, Guard Booth, Traceable Cable Net Vehicle Anti-ram Barrier, Traffic Sign, Delineator, Gates, Other Bridge Road Surface Components, Utility Relocation shown in U-series drawings, AWSS Utility Relocation at Harrison St., Utility Relocation, Class 1 and 2 Contaminated Soil and Debris Material Off Haul and Disposal, Federal RCRA Contaminated Soil and Debris Material Off-Haul and Disposal, Demolition/Removal of Concrete Foundations.

Requirements: 100% Performance and payment bonds may be required for the full amount of the subcontract price. Subcontractors must possess a valid contractor's license, current insurance and worker's compensation coverage meeting Myers and Sons Construction's requirements. Subcontractors will be required to sign the standard Myers and Sons Construction Subcontract Agreement. Quotations must be valid for the one hundred and twenty (120) days after the specified Contract Award Date by the Owner. Plans and Specifications are available for viewing at our Sacramento office. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies or visit our website at our website www.myers-sons.com for more information. Myers and Sons Construction intends to work cooperatively with all qualified firms seeking work on this project. Myers and Sons Construction is signatory to the Laborers, Carpenters, Cement Masons and Operating Engineers. Myers and Sons Construction is an equal opportunity employer.

Myers and Sons Construction, LP

4600 Northgate Blvd., Suite 100 • Sacramento, CA 95834

Phone: 916-283-9950 • Fax: 916-614-9520

Contact: Clinton Myers

Email: cwmyers@myers-sons.com

Myers and Sons Construction is an equal opportunity employer.

FINE LINE CONSTRUCTION

is requesting proposals from all certified DVBE/LBE Subcontractors & Suppliers
for the following project:

ROOSEVELT MIDDLE SCHOOL

460 ARGUELLO BLVD, SAN FRANCISCO, CA 94118

(PROJECT# 11505)

BIDS DUE: February 25, 2014 at 2:00PM

**PLEASE NOTE: Fine Line Construction is requesting proposals from
Subcontractors & Suppliers by 12:00PM on FEBRUARY 25, 2014**

Plans and Documents are available at:

Fine Line Construction

42 Dore Street • San Francisco, CA 94103

Phone: (415) 512-7677

Please Submit & Fax all proposals to 415-512-7688

For more information, please call 415-512-7677

Contact Person: Paolo Friedman

TAFT ELECTRIC COMPANY,
1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: Tim Herrera

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

Contract # 07-292504

**Construction on State Highway in
Ventura County in Thousand Oaks at
Lynn Road Overcrossing**

LOCATION: State Highway in Ventura County in Thousand Oaks at Lynn Rd. Overcrossing

APPROXIMATE PROJECT VALUE: \$310,000

BID DATE/TIME: 2/20/14 @ 2:00pm

SEEKING: Lead Compliance, Construction Signage, Traffic Control System, Water Pollution Control Program, Drainage Inlet Protection, Concrete washout, Roadway Excavation, Class 3 Aggregate Base CY, Lean Concrete Base, Detectable warning Surface, Minor Concrete (Curb, Curb Ramp, and Gutter), Interconnection Conduit and Cable (LS), Modify Signal and Lighting and Landscape.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

SKANSKA

Sub-Bids Requested From Qualified MBE, WBE, SBE Subcontractors & Suppliers

East Contra Costa BART Extension Project

Trackwork, Systems and Facility Finishes

eBART Contract No.: 04SF-130

SB Goal: 22%

Availability Percentages MBE 23% - WBE 12%

Technical Qualification and Price bid due to BART: March 18, 2014 – 2:00 PM

Subcontractors scope due on or before March 17, 2014 – 1:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SB/MBE/WBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or at plan centers/builders exchanges or from BART directly: 510-464-6100. (<http://www.bart.gov/ocr>)

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Scheduling, security services, quality control testing, surveying, traffic control, demolition, concrete forming, accessories, reinforcing steel, concrete supply, pumping, placing and finishing, precast concrete, Structural steel, metal decking, metal framing, handrail, trench covers, decorative metal and railings, Architectural casework, Thermal and moisture protection, waterproofing, insulation, metal wall/soffit panels and trim, membrane roofing, roof hatches, firestopping, joint protection, expansion joint cover assemblies, Metal doors/frames, access doors/panels, overhead coiling doors, overhead coiling grilles, aluminum storefronts, door hardware, glazing, louvers, Gypsum board, acoustical ceilings, resinous epoxy flooring, painting, graffiti coating, epoxy wall coating, signage, toilet accessories, safety specialties, lockers, train wash, work stands, washer, air compressor, sand trailer, painting booths, bicycle racks/lockers, elevators, gangway, car hoist, bridge cranes, bogie turntable, Pipe insulation, underground ductwork, systems work and integration, Fire suppression, Plumbing, HVAC, LEED commissioning, TAB, Electrical, Communications, Access control, CCTV, Earthwork, clear and grub, dewatering, excavation shoring, Aggregate, asphalt paving, concrete paving, pavement marking, tactile warning tile, detectable warning tile, traffic barriers, chain link fence/gates, Utilities, directional drilling, fueling facility, trunked radio system, Trackwork, signaling, signal houses, automatic train protection, carborne signaling, signage, fare collection system.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 2%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Email: michael.randall@skanska.com

TAFT ELECTRIC COMPANY,
1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: Tim Herrera

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

HSIPL-54505 (079)

Bid No. ENG-13-14-C4011

Project No. C4011

Location: Golden Valley Rd/Robert C Lee, Via Princessa/Vista Del Canon,

Bouquet Canyon Rd/Central Park

APPROXIMATE PROJECT VALUE: \$650,000.

BID DATE/TIME: 3/05/14 @ 11:00am

SEEKING: Water Pollution Control and Implement Best Mgmt Practices, Traffic Control, Remove and Replace Concrete (curb, gutter, sidewalk and Spandrel), Signing and Striping, Truncated Domes, Landscaping, Pavement and Modify Traffic Signal

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

SUB-BID REQUEST ADS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Ludlow
Caltrans Contract No.: 08-0K2804
District 08 on Route 40
DBE Goal: 5%
Bid Date: April 10, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder Rumble Strip.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360, Fax: (951) 788-2449
Email: joe.sidor@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane and Hma Overlay, Yucca Valley
Caltrans Contract No.: 08-0F6604
District 08 on Route 247
DBE Goal: 9%
Bid Date: FEBRUARY 27, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder, Temporary Tortoise, Rock Slope Protection, Transplant Trees, Rumble Strip (Ground-in), Jointed Plane Concrete Pavement (RSC), Modify Signal, Hydroseed.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360, Fax: (951) 788-2449
Email: tom.mehas@skanska.com

SKANSKA

in association with AECOM

I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Soil Nail Walls

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDDBE and Non-UDDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE, DBE, UDDBE Subcontractors & Suppliers for

East Bay Municipal Utility District - Pipeline Replacement at Lake Ave,
Linda Ave, Oakland Ave, Lucas Dr, Somerset Dr, Sweetbrier Dr,
Sandalwood Ct, Candy Ct, & Quandt Ct
Location: Oakland & Lafayette, CA
Spec No. 2083
Bid Date: February 26, 2014 @ 1:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: welding; trucking; sawcutting; striping; and traffic control.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Travis O'Connor
 An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified SBE/DBE/LBE for the following project:

State Highway in Contra Costa County in and Near Martinez From Arthur Road Undercrossing to 0.5 Mile North of Mocco Overhead

Contract No. 04-3A8704

Federal Aid Project ACHNPI-680(071)E

Engineer Estimate: \$ 13,900,000 - 250 Working Days

Goal: DBE 7%

Bids: February 19th @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Demo/Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation/backfill, Hydroseeding, Erosion Control, Aggregate Base, Asphalt Paving, AC Dike, Grinding, Pile Driving, CIDH Piles, Structural Concrete, Joint Seal, Rebar, Steel Structure, Signs Roadside, Clean and Paint Steel, Fencing, Object Marker, MBGR, Concrete Barrier, Thermoplastic & Painted Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP, Water Truck, Sweeper, Hazardous Substance Removal, Trucker, Painting Structures.

Scope of Work: Retrofit bridge, replace bridge and construct emergency access lane.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Tim Ross 925-606-2400 tim.ross@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
 An Equal Opportunity Employer

SUB-BID REQUEST ADS

California's Energy?

Continued from page 2

The organization is now looking to ask those who receive the solar energy systems to contribute back monetarily to keep the program alive.

GRID Alternatives has installed 690 solar units since 2009 in a 12-county region that stretches from Kern County to San Joaquin County.

Another major plus for GRID Alternatives is that it relies on volunteers for the installation. Some of those volunteers have gone on to get jobs in the solar energy field, said Esqueda. Two of his organization's workers came from a solar energy program run by Proteus, Inc.

"Here in the Valley, the need is big," said Esqueda, whose Fresno office has nine workers.

The homeowners who get the energy systems, he said, "are sharing the gospel" of solar energy.

Meanwhile, Perea remains a big proponent of all energy sources, although he'd like to see some adjustments made like he did with AB 327.

"I think the future is in having the right energy mix of success," he said.

"Here's my concern: California has done such a good job of increasing the amount of solar that is being used right now that we might become victims of our own success."

Perea points out to recent deal between PG&E and Las Vegas. The Nevada city would get California power, at no cost.

"The trick is that Vegas is not paying for it because we had too much of it," said Perea.

Source: New America Media

Requesting for certified
MBE/DBE/WBE/DVBE/SBE/LBE
Subcontractors & Suppliers for:

**FIRE STATIONS NO. 13, 18, 26, 38, 40 & 41
SHOWER RENOVATIONS (Contract # 7432A)
Owner: City and County of San Francisco
Bid Date: February 19, 2014 at 2:30 PM**

Proposal requested for the following trades: DEMO, Hazmat Abatement, Underground Utilities, Concrete, Metal and Plastic, Carpentry, Insulation, Door, Flooring, Ceiling, Tile, Specialties, HVAC, Plumbing, Electrical.

Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at www.sfdpw.org/biddocs.

B-Side Construction, Inc.

1940 Union St. #9; Oakland, CA 94607
Phone: 510-451-7527; Fax: 510-451-7517
Email: info@bsideconstruction.com

Contact: Anton Kalafati

An Equal Opportunity Employer

Requesting bids from DBE/MBE/WBE AND OBE subcontractors and suppliers for:

**PROJECT: River Supply Conduit Improvement Upper Reach -
Units 5 & 6 Project, Los Angeles Contract 7241
BID DATE: MARCH 4, 2014 @ 2:00 PM
OWNER: City of Los Angeles Dept. of Water & Power**

Geotechnical Instrumentation, Open Cut Construction, Microtunnel/Pipe Jacking (NAICS 237990), Concrete Structure & Cellular Grout (NAICS 238110), Utility Relocations (NAICS 237990), Trucking/Hauling (NAICS 484220), Surveying (NAICS 541370), Electrical (NAICS 238210), Welding & Cathodic Protection (NAICS 238190), Paving & Striping (NAICS 237310), Fencing (NAICS 238990), Erosion Control & SWPPP (NAICS 561730), Fuel Service (NAICS 324110), Site Security (NAICS 561612), Traffic Control (NAICS 561990), Testing (541380), Steel Water Pipe (NAICS 331511), Tunnel Segments (NAICS 238120), Steel Casing (NAICS 331210), Reinforcing Steel and Shoring Materials (NAICS 238120), Aggregate Materials (NAICS 212319/212321), Construction Signage (NAICS 237210), Equipment Rental (NAICS 532412), Building Materials (NAICS 444190)

Plans, specifications and bid proposals are available at our office at 15900 Olden Street, Sylmar, CA 91342; or contact Robert Marshall for assistance at 818-362-2062 or email rmarshall@frontierkemper.com.

Frontier-Kemper Constructors, Inc. is willing to assist all MBE/WBE and OBE subcontractors and suppliers to obtain bonds, lines of credit, supplies, materials and insurance. Large work items can be broken down into smaller categories or quantities and can arrange delivery schedules to facilitate maximum participation where feasible. A Bond Assistance Program (BAP) has been adopted by the City of Los Angeles. For more information, call 213-258-3000.

For technical questions or assistance, please contact Robert Marshall at 818-968-1168 or email rmarshall@frontierkemper.com



Frontier-Kemper Constructor, Inc.

15900 Olden Street Sylmar, CA 91342 • (818) 362-2062 / FAX (818) 833-4289

Visit

www.sbeinc.com

to download a

PDF version of the latest

SBE Newspaper and

SBE Newsletter

Mentor-Protégé Program Success

The U.S. Department of Transportation's (DOT) Office of Small and Disadvantaged Business Utilization (OSDBU) is proud to highlight the Mentor-Protégé Program.

OSDBU is pleased to announce that Mentor-Protégé Program participant, Qi Tech, LLC, (Qi Tech) was recently awarded two contracts. In September 2012, Qi Tech established a Mentor-Protégé relationship with Advanced Systems Technology and Management,

Inc. (ASTM), to enhance its core competencies with a focus on competing and performing on federal procurement opportunities. Recently, Qi Tech secured a multi-year contract with the Department of the Navy, providing support services that include Project and Database Management; Technical Writing and Documentation Support; and Comptroller and Travel Support. Qi Tech received another contract with the Federal Transit Administration (FTA), providing contractor support for FTA's Triennial Reviews. "Our strategic partnership with ASTM has been critical to strengthening our core competencies to successfully compete for federal opportunities," said Shangwu Qi, the President of Qi Tech.

ASTM is a science and technology based engineering and management consulting firm, located in Northern Virginia. The firm provides support in all aspects of research, development, and technology implementation and operation. Qi Tech is a professional consulting firm providing federal agencies with technical, programmatic and engineering services. The firm is a SDB 8(a) firm with headquarters in Vienna, VA.

OSDBU's Mentor-Protégé Program enhances the capability of disadvantaged and small business owners to compete for federal procurement opportunities. The program encourages private-sector relationships and expands DOT's efforts to identify and respond to the developmental needs of small and disadvantaged businesses.

About DOT

What We Do

Mission

The mission of the Department is to:

Serve the United States by ensuring a fast, safe, efficient, accessible and convenient transportation system that meets our vital national interests and enhances the quality of life of the American people, today and into the future.

Statutory Authority

The Department of Transportation was established by an act of Congress on October 15, 1966. The Department's first official day of operation was April 1, 1967.

For more information please visit:

www.dot.gov/osdbu/procurement-assistance/mentor-protege-pilot-program

Source: U.S. Department of Transportation



CONTRACTING OPPORTUNITIES

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE
DIRECT LINK: http://www.sbeinc.com/database/bid_database/**

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format. [See Subscription Form on page 16]

NORTHERN CA CONSTRUCTION BIDS

LASSEN COUNTY

CONSTRUCT ENCLOSURE AND INSTALL SAND FIL

Location: Herlong, CA
Date: 3/05/14
Bid Date Extended from: 11/22/13
Ref#: W912GY14T0018
Description available through electronic services.
Owner: Department of the Army, Building 74, Herlong, CA, 96113-5009, Tamara Gage
SIC: 237110

UPGRADE TRAFFIC FLOW AREA

Location: Herlong, CA
Date: 3/05/14
Bid Date Extended from: 11/22/13
Ref#: W912GY14T0019
Description available through electronic services.
Owner: Department of the Army, Building 74, Herlong, CA, 96113-5009, Tamara Gage
SIC: 237310

MENDOCINO COUNTY

REHABILITATE CULVERTS AND CONSTRUCT ROCK

Location: Mendocino County, CA
Date: 2/26/14
Ref#: 01-402804
Description available through electronic services.
License Reqd: A
Estimate: \$1,350,000 - \$1,350,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL: DENISE_SILVAS@DOT.CA.GOV

SAN FRANCISCO COUNTY

MUNIN METRO SUBWAY ESCALATOR REHABILITAT

1st reported in SBE: 1/16/14
Location: San Francisco, CA
Date: 3/06/14 3:00PM
Bid Date Extended from: 2/05/14
Ref#: 1281
Prebid Conf: 1/06/14 1:30PM
Description available through electronic services.
Owner: San Francisco C&Co, Joon Park, (415)701-4742, Fax (415)701-4300
joon.park@sfmta.com

SOUTHERN CA CONSTRUCTION BIDS

LOS ANGELES COUNTY

SALVAGE AND REPLACE CRASH CUSHIONS WITH

Location: Los Angeles, CA
Date: 2/27/14
Ref#: 07-2W4704
Description available through electronic services.
License Reqd: A
Estimate: \$1,630,000 - \$1,630,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL: DENISE_SILVAS@DOT.CA.GOV

SOURCES SOUGHT-FY 14 F-35 SQUADRON OPERA

1st reported in SBE: 9/12/13
Location: Los Angeles, CA
Date: 4/21/14
Bid Date Extended from: 3/14/13
Ref#: W912PL-13-S-0006
Description available through electronic services.
Owner: Department of the Army, P.O. Box 532711, Los Angeles, CA, 90053-2325, Sandy Oquita
SIC: 236220

SANTA CLARA COUNTY

MARTIN LUTHER KING (MLK) ENTRY DOOR REPL

Location: San Jose, CA
Date: 2/26/14
Ref#: SJSU-290
Prebid Conf: 2/11/14 10:00AM
Description available through electronic services.
Estimate: \$185,000 - \$185,000
Owner: CA CSU SAN JOSE, SYLVIA SOSA, (408)924-2246
E:MAIL: SYLVIA.SOSA@SJSU.EDU

SONOMA COUNTY

VARIOUS PUBLIC WORKS PROJECTS

1st reported in SBE: 12/05/13
Location: Sonoma, CA
Date: 6/30/14
Ref#: 20132014
Description available through electronic services.
Owner: CA CSU SONOMA STATE, JENIFER CRIST, (707)664-3102
E:MAIL: JENIFER.CRIST@SONOMA.EDU

TEHAMA COUNTY

ASPHALT RUBBER OVERLAY WITH DIG OUTS

1st reported in SBE: 12/12/13
Location: Tehama, CA
Date: 1/07/20
Ref#: 02-4G1104
Description available through electronic services.
License Reqd: A
Estimate: \$1,610,000 - \$1,610,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL: DENISE_SILVAS@DOT.CA.GOV

TULARE COUNTY

PLACE ASPHALT RUBBER BINDER AND REPAIR F

Location: Tulare, CA
Date: 2/26/14
Ref#: 06-0R1204
Description available through electronic services.
License Reqd: A
Estimate: \$1,600,000 - \$1,600,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL: DENISE_SILVAS@DOT.CA.GOV

SAN DIEGO COUNTY

INSTALL HIGHWAY PLANTING AND AUTOMATIC I

Location: San Diego, CA
Date: 2/27/14
Ref#: 11-265014
Description available through electronic services.
License Reqd: A
Estimate: \$3,650,000 - \$3,650,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL: DENISE_SILVAS@DOT.CA.GOV

BUSINESS SERVICE BIDS

MERCED COUNTY

WANTED TO LEASE BY THE STATE OF CALIFORN

Location: Los Banos, CA
Date: 2/23/14
Ref#: 135333
Description available through electronic services.
Owner: CA GENERAL SERVICES, DEPA, ISAAIH BRIDGES, (916)375-4099
E:MAIL: ISAAIH.BRIDGES@DGS.CA.GOV

SACRAMENTO COUNTY

HDW SOFTWARE SUSTAINMENT FOR PALO ALTO

1st reported in SBE: 2/06/14
Location: McClellan, CA
Date: 2/24/14
Bid Date Extended from: 1/21/14
Ref#: VA26114R0229
Description available through electronic services.
Owner: Department of Veterans Af, 5342 Dudley Blvd. Bldg. 2, McClellan, CA, 95652-1012, Leala Jew
SIC: 541511

SAN DIEGO COUNTY

TRANSITIONING SERVICEMEMBER JOB PLACE-MEN

Location: San Diego, CA
Date: 3/31/14
Bid Date Extended from: 11/22/13
Ref#: N00039-14-R-7315
Owner: Department of the Navy, 4301 Pacific Highway Bldg, San Diego, CA, 92110-3127, Melinda Garcia
SIC: 611430
SBSA

STATEWIDE, CA

RFQP 12-001.3 CONTINUOUS APPLICATION PRO

1st reported in SBE: 9/19/13
Location: Statewide, CA
Date: 10/28/15
Ref#: RFQP 12-001.3
Description available through electronic services.
Owner: CA CALIFORNIA TECHNOLOGY, TIFFANY ANGULO, (916)454-7299
E:MAIL: TIFFANY.ANGULO@STATE.CA.GOV

EVENTS & SEMINARS

San Francisco Bay Area Rapid Transit District Invites you to a Small Business Matchmaking Session



04SF-130 Construction of East Contra Costa BART Extension Project Trackwork, Systems, and Facility Finishes

2:00 pm to 5:00 pm
Tuesday February 25, 2014
at BART Board Room, Kaiser Center 20th Street Mall Third Floor, 344 20th Street, Oakland, CA 94612

Subcontractors will have an opportunity to meet with potential prime contractors to discuss the possibility of partnering for this contract.

This Contract is subject to the District's Small Business (SB) Program and has a 22% SB subcontracting goal. The Availability Percentages of 23% (MBE) and 12% (WBE) shall apply to the subcontracted portion of the Work.

The estimated value of this contract is \$73,000,000 to \$88,000,000

Seating is limited, RSVP by Friday, February 21, 2014 at www.ebartoutreach.eventbrite.com

For more information, contact Lee Davis at leedavis222@aol.com

FEBRUARY 20, 2014

FRESNO SBA GOVERNMENT CONTRACTING

1st reported in SBE: 2/06/14
Location: Fresno, CA
Bid Date: 2/20/14 9:00AM
Duration: 09:00AM-12:00PM
Fresno SBA, 801 R St # 201, Fresno, CA, 93721, William Hori, (559)487-5791 Ext 2701

HUBZONE /8 (A) WORSHOP

1st reported in SBE: 12/12/13
Location: Los Angeles, CA
Bid Date: 2/20/14 9:00AM
Description last reported in SBE: 12/12/13
Duration: 09:00AM-11:00AM
CA SBDC, 330 N Brand Blvd, Glendale, CA, Beatriz Devis, (818)552-3223
beatriz.devis@sba.gov

FEBRUARY 21, 2014

BE A SUCCESSFUL CONSULTANT

Location: San Francisco, CA
Bid Date: 2/21/14 8:30AM
Fee & 70.00
Duration: 08:30AM_03:30PM
SBA Entrepreneur, 234 E Gish Rd # 100, San Jose, CA, 95112, Silicon Valley SCORE, (408)453-6237
workshop@svscore.org

ONLINE BUSINESS

Location: San Francisco, CA
Bid Date: 2/21/14 12:30PM
\$25 Registration Fee.
Duration: 12:30PM_03:30PM
SBA Entrepreneur, 455 Market St # 600, San Francisco, CA, 94105, SBA SF District Office, (415)744-6827
sfscore@sfscore.org

FEBRUARY 28, 2014

FREE SBA LOAN WORKSHOP

1st reported in SBE: 2/06/14
Location: Fresno, CA
Bid Date: 2/28/14 11:00AM
Duration: 11:00AM
Fresno SBA, 801 R St # 201, Fresno, CA, 93721, William Hori, (559)487-5791 Ext 2701

FEBRUARY 19, 2014

MPINCC ANNUAL CONFERENCE & EXPO 2014

1st reported in SBE: 1/30/14
Location: San Francisco, CA
Bid Date: 2/19/14 8:00AM
Description last reported in SBE: 01/30/14
Duration: 08:00AM-06:30PM
San Francisco, 4th Howard St, San Francisco, CA, 94103
www.cvent.com/D/B4q8c1



To The Members of The United States House and Senate:

As Congress embarks on a new legislative session, we, the undersigned companies and organizations, urge you to **Make Transportation Job #1 in 2012** and pass federal highway, transit and safety legislation that, at a minimum, maintains investment levels before the current law expires on March 31. The long-delayed reauthorization of federal highway and public transportation programs is a major piece of unfinished business that can provide a meaningful boost to the U.S. economy and its workers and already has broad-based support.

To grow, the United States must invest. There are few federal efforts that rival the potential of critical transportation infrastructure investments for sustaining and creating jobs and economic activity over the short term.

Maintaining—and ideally increasing—federal funding for road, bridge, public transportation and safety investments can sustain and create jobs and economic activity in the short-term, and improve America's export and travel infrastructure, offer new economic growth opportunities, and make the nation more competitive over the long-term. Program reform would make the dollars stretch even further: reducing the time it takes transportation projects to get from start to finish, encouraging public-private partnerships and use of private capital, increasing accountability for using federal funds to address the highest priority needs, and spurring innovation and technology deployment.

We recognize there are challenges in finding the resources necessary to adequately fund such a measure. However, with the economic opportunities that a well-crafted measure could afford and emerging political consensus for advancing such an effort, we believe it is time for all involved parties to come together and craft a final product.

In 2011, political leaders—Republican and Democrat, House, Senate and the Administration—stated a multi-year surface transportation bill is important for job creation and economic recovery. We urge you to follow words with action: Make Transportation Job #1 and move legislation immediately in the House and Senate to invest in the roads, bridges, transit systems that are the backbone of the U.S. economy, its businesses large and small, and communities of all sizes.

To see who from your state signed the letter, see below.

Sincerely,
National Organizations

American Association of State Highway and Transportation Officials
American Bus Association
American Composites Manufacturers Association
American Concrete Pavement Association
American Congress on Surveying and Mapping
American Council of Engineering Companies
American Foundry Society
American Highway Users Alliance
American Hotel & Lodging Association
American Iron and Steel Institute
American Moving & Storage Association
American Nursery & Landscape Association
American Public Transportation Association
American Rental Association

American Road and Transportation Builders Association
American Society of Civil Engineers
American Traffic Safety Services Association
Associated Equipment Distributors
Associated General Contractors of America
Association of Equipment Manufacturers
Association of Metropolitan Planning Organizations
Border Trade Alliance
Building America's Future
Coalition for America's Gateways & Trade Corridors
Commercial Vehicle Safety Alliance
Concrete Reinforcing Steel Institute
Construction Management Association of America
Council of State Governments
Design Professionals Coalition
Governors Highway Safety Association
Institute of Transportation Engineers
Intelligent Transportation Society of America
International Bridge, Tunnel and Turnpike Association
International Union of Operating Engineers
International Warehouse Logistics Association
Laborers International Union of North America
Management Association for Private
Photogrammetric Surveyors
Metropolitan Washington Road and
Transportation Builders Association
Mobility 21
Motor & Equipment Manufacturers Association
NAIOP, the Commercial Real Estate Development Association
National Alliance of Public Transportation Advocates
National Asphalt Pavement Association
National Association of City Transportation Officials
National Association of Counties
National Association of Waterfront Employers
National Construction Alliance II
National Demolition Association
National Precast Concrete Association
National Railroad Construction & Maintenance Association
National Ready Mixed Concrete Association
National Retail Federation
National Society of Professional Engineers
National Society of Professional Surveyors
National Stone, Sand & Gravel Association
Natural Resources Defense Council
North American Die Casting Association
Pacific Northwest Waterways Association
Portland Cement Association
Precast/Prestressed Concrete Institute
Reconnecting America
Retail Industry Leaders Association
Smart Growth America
Snack Food Association

Visit the link below to view the full list:

www.scribd.com/doc/79356003/Multi-Industry-Letter-to-Congress-Make-Transportation-Job-1-1-25-2012

California

California Signators:

A. Teichert & Son, Inc.
American Council of Engineering Companies of California
Anil Verma Associates, Inc.
Asphalt Interlayer Association
Associated General Contractors of California
Associated General Contractors San Diego
Barrier Systems, Inc.
BusStuf, Inc.
California Asphalt Pavement Association
California Chamber of Commerce
California Commercial Asphalt, LLC
California Construction and Industrial Materials Association
CalPortland Company
CHK America, Inc.
City of Atascadero, California
City of Salinas, California
Cooley Const. Inc.
Cubic Transportation Systems, Inc.
DC Inspections, Inc.
Engineering and Utility Contractors Association (EUCA)
Fullerton Chamber of Commerce
Garden Grove Chamber of Commerce
Geosphere Consultants Inc.
Ghilotti Bros., Inc.
Gillig LLC
and MANY MORE

Visit link to view all the States that sign:
www.scribd.com/doc/79356003/Multi-Industry-Letter-to-Congress-Make-Transportation-Job-1-1-25-2012

Make Transportation Job #1

By Janet Kavinsky

Today, more than 1,000 companies, chambers of commerce, organizations and labor groups from all 50 states signed a letter to Congress asking them to "make transportation job #1" and pass a federal highway and public transit bill this spring. For all the upbeat talk that Democratic and Republican leadership have paid this legislation, this job creator continues to languish on the sidelines like Tom Brady's back-up quarterback.

Advancing this bill means advancing common-sense projects that facilitate the movement of commerce around the country. For groups like the North Carolina Chamber, who are aggressively working hard to make sure their labyrinth of interstates, roads, bridges and railways are adequately prepared for new freight coming through their ports after the completion of the Panama Canal expansion in 2014, this bill means business.

Unfortunately despite wide bipartisan agreement on this effort, critical time is being wasted and economic opportunities are being lost. Take Salt Lake City for example, which has had to put all future capital transit projects on hold due to uncertainty surrounding federal funding.

Today, the business and labor communities are taking action and making their case: Make Transportation Job #1. To support this effort the U.S. Chamber-led Americans for Transportation Mobility Coalition is launching a six figure ad campaign here in Washington, DC and in key states and districts around the country over the month of February, including television, radio and on-line ads. The "Make Transportation Job #1 Campaign" will include a radio tour and a massive grassroots initiative over the February recess.

Source: U.S. Chamber of Commerce

Explaining the Senate Plan to Kill the Small Business Administration

By Patrick Clark

Last month, Senator Richard Burr, (R-N.C.) introduced a bill that would combine the U.S. Commerce and Labor departments and eliminate the Small Business Administration as a stand-alone agency. Under other circumstances, a proposal to pare government by a Republican lawmaker might seem like political grandstanding, at least while a Democrat sits in the White House. But Burr's proposal has been getting good circulation in small business advocacy circles, perhaps because it bears similarities to a plan floated by President Obama in 2012 to combine overlapping agencies. Here's what to know about the bill.

Why would anyone want to get rid of the Small Business Administration?

The bill appears to be driven by the goal of eliminating duplicate efforts by the Commerce and Labor departments. Burr isn't proposing to kill the SBA but to transform it from a stand-alone agency into an arm of a newly created Department of Commerce and the Workforce. In that scenario, the head of the SBA would be an undersecretary, according to an organizational chart (PDF) on Burr's website. Presumably, the SBA would continue to perform its core function of guaranteeing small business loans from within the Commerce-Labor hybrid. Streamlining

programs in other areas—exporting, for instance—in which multiple agencies provide similar support could help small businesses by making government bureaucracy easier to navigate.

So they don't want to kill the SBA. How is trading a cabinet level administrator for an undersecretary a good deal for small business?

Good point. National Small Business Association President Todd McCracken told Inc. that having an SBA chief who can speak on behalf of small business owners' interests is a key benefit of having a stand-alone organization. A Burr spokesman told McClatchy that putting an undersecretary in charge would actually elevate the SBA within the executive branch. That makes the SBA's current acting administrator, Jeanne Hult, sound like a big fish in a small ocean.

So it might be better if the SBA boss were a smaller fish in a more powerful organization?

That's the argument. By the way, did you know the Commerce Department housed the National Aquarium for decades?

How are other advocacy groups reacting?

Consolidation would create additional layers of red tape for the SBA's loan programs, says Beth Solomon, chief executive officer of the National Association of Development Companies, an umbrella organization for SBA lenders. That could undo gains

in small business lending made during the Obama administration.

The National Federation of Independent Business hasn't taken a position on reorganization but would like to see the SBA's Office of Advocacy preserved. That's because Advocacy has the power to prevent new federal regulations that overburden small business under the Regulatory Flexibility Act, spokeswoman Jean Card says in an e-mail.

What do the politicians say?

Neither Senator Mary Landrieu (D-La.), who chairs the Senate Small Business and Entrepreneurship Committee, nor Sam Graves (R-Mo.), who heads the House Committee on Small Business, responded to requests for comment. The matter is complicated by speculation that Landrieu could soon be named chair of the Senate's energy committee, creating a vacancy.

A more important question: Why would Obama let a Republican senator take credit for consolidation? Landrieu and fellow Democratic committee members Jeanne Shaheen (D-N.H.) and Mark Pryor (D-Ark.) are up for reelection, and folding the SBA is unlikely to help any of their campaigns. That's to say nothing of the lesser political squabbles over just what inefficiencies would be streamlined.

Continued on page 10

Burr Cuts Wasteful Spending, Improves Efficiency by Combining Dept. of Labor and Commerce

By Senators Dan Coats (R-Indiana) and James Inhofe (R-Oklahoma)

U.S. Senator Richard Burr (R-North Carolina) introduced a bill that would consolidate the Department of Labor and the Department of Commerce into a single, new agency called the Department of Commerce and the Workforce (DOCW). The bill would provide cost savings by combining duplicative functions and improve the quality of our country's economic policies by ensuring a consistent, coordinated approach.

"Duplicative programs cost the federal government staggering amounts of money every year," Sen. Burr said. "The president has proposed merging and consolidating federal agencies several times over his two terms, and this bill advances that proposal. Combining offices with similar functions within these two agencies is a common-sense approach that reduces wasteful spending and would streamline our approach to comprehensive economic policy."

"Congress should take every opportunity to consolidate and restrict the power of big government and return control to the individual states," said Sen. Inhofe. "Commerce and Labor began as one agency but has overgrown into two duplicative Departments. I am honored to sponsor this legislation with Sen. Burr that will save the taxpayers money, tame our growing

government, and increase the efficiency of its' essential services."

"In Indiana, Hoosiers have worked hard to save taxpayer dollars by streamlining government to make it leaner and more effective," said Sen. Coats. "This bill is one way to apply the Indiana model in Washington. By consolidating agencies, we can eliminate duplicative and wasteful spending and take a step toward fiscal responsibility."

By increasing the coordination of federal offices, the newly merged DOCW will be better positioned to promote economic growth and workforce protections. The Department would preserve the independent functions of both agencies and would not make changes to specific policy. In addition to combining Commerce and Labor programs and offices with substantially similar missions, the bill would combine the support and administrative offices of the two agencies and would eliminate wasteful and duplicative programs, according to recommendations from the Government Accountability Office (GAO) and Office of Management and Budget (OMB).

The bill will also implement the Bowles-Simpson Commission's recommendation to place the Small Business Administration (SBA) with the Department of Commerce in the new consolidated agency and will transfer the National Oceanic and Atmospheric Administration (NOAA) from Commerce to the Department of the Interior.

The Department of Commerce and the Workforce Act

Why should the Department of Labor and the Department of Commerce be merged

A recent report by the Government Accountability Office makes clear that significant savings can be achieved through the consolidation of duplicative or fractured programs in the federal bureaucracy. In his State of the Union address, President Obama called upon Congress to "merge, consolidate, and reorganize the federal government in a way that best serves the goal of a more competitive America."

Commerce and Labor were originally one agency, signed into law by Teddy Roosevelt in 1903. President Roosevelt believed that what was good for business was good for labor and that conflict between the two was not inevitable.

The goal of this legislation is twofold: to achieve cost savings by combining duplicative functions, and to improve the quality of our country's economic policies by ensuring a coordinated approach.

Summary

The bill re-establishes a cabinet agency with the functions of the Department of Labor and the Department of Commerce to be

known as the Department of Commerce and the Workforce.

- The bill retains existing authorities of the Department of Commerce, the Department of Labor, and the Small Business Administration. The intent is to eliminate duplication and to promote coordination.

By increasing the coordination of federal offices, the new merged Department will be better positioned to promote economic growth and workforce protections. The bill will also implement aspects of

President Obama's bipartisan National Commission on Fiscal Responsibility and Reform's recommendation to place the Small Business Administration with the Department of Commerce. The bill will also transfer the National Oceanic and Atmospheric Administration (NOAA) from Commerce to the Department of the Interior.

The bill will realize significant savings from the merger or elimination of duplicative programs and administrative and support offices. It will combine and coordinate offices with a similar mission. It will assist in our economic recovery by making sure the management structure of government agencies consider the needs of both commerce and the workforce as they carry out their mission.

Estimated Savings

By consolidating offices and reducing or eliminating programs identified by the Bowles Simpson Commission, GAO, CBO or the President's budget request, this bill would reduce unnecessary spending and save taxpayers billions of dollars.

- o Consolidates 35 offices into 12 offices
- o Eliminates or reduces funding for 7 programs or initiatives

Source: <http://www.burr.senate.gov>



PUBLIC LEGAL NOTICES

UCLA

UCLA

**ADVERTISEMENT
FOR PREQUALIFICATION
(CAST IN PLACE CONCRETE &
REINFORCING STEEL SUBCONTRACTORS)**

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective cast in place concrete & reinforcing steel subcontractor bidders (hereafter "subcontractors") for the following project:

**TEACHING AND LEARNING CENTER FOR
HEALTH SCIENCES
PROJECT NUMBER 944020.02
UNIVERSITY OF CALIFORNIA,
LOS ANGELES**

**PREQUALIFICATION OF PROSPECTIVE
BIDDERS:** The University has determined that subcontractors who submit bids on this project must be prequalified.

Prequalified subcontractors will be required to have one of the following California contractor's licenses:

**A License (General Engineering)
OR
C-8 License (Concrete)
OR
B License (General Building)**

GENERAL DESCRIPTION OF WORK: The Project will construct a six to seven-story, approximately 120,000 gsf building. The building will be LEED® certified, targeting a Gold rating. The building will contain learning and support spaces including formal learning rooms, informal learning spaces,

common areas, student amenities and administrative offices. Formal learning rooms shall include a 220 seat lecture hall, two 200-seat multipurpose rooms, case study rooms, teaching labs, problem based learning rooms and seminar rooms. The building shall also contain a public lobby and entrance, administrative and Deans' offices and student oriented spaces. The scope of the work shall also include re-location of and connections to campus utilities, provision of building systems, provision of life safety systems, provision of a communications vaults and conduits, roadway reconfigurations and landscape and hard scape improvements.

The total Project Construction Budget is \$74,000,000 to \$85,000,000.

Estimated Construction Cost for this Cast In Place Concrete & Reinforcing Steel bid package is \$12,000,000.00

PREQUALIFICATION SCHEDULE: On, January 31, 2014, prequalification documents will be available to intending subcontractors online at www.capitalprograms.ucla.edu and will be issued at no cost at:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951395
Los Angeles, California 90095-1395
310-825-7015

MANDATORY PRE-QUALIFICATION CONFERENCE: A Mandatory Pre-Qualification Conference will be conducted on February 7, 2014 beginning promptly at 10:00 a.m. Only subcontractors bidders who participate in the Conference in its entirety will be allowed to submit prequalification documents and, if prequalification is achieved, bid on the Project as cast in place concrete and reinforcing steel subcontractors. Participants must arrive at or before the above-specified time. Persons arriving

later than said time will not be allowed to submit prequalification documents or submit bids as cast in place concrete and reinforcing steel subcontractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact University's Project Manager Ara Aroyan at (310) 206-0348.

NOTES:

1. *Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of the firm's potential response to the prequalification criteria.*

2. *Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.*

SUBMITTAL DEADLINE: Each Bidder's completed Prequalification Questionnaire and associated documents must be received at the above-listed University Contracts Administration office in a sealed envelope no later than:

February 19, 2014 at 3:00 p.m.

NOTE: Only hard copy submittals will be accepted. Oral, telephonic, electronic mail (e-mail), facsimile, or telegraphic Prequalification Questionnaires are invalid and will not be accepted. Only University's Prequalification Questionnaire (and associated documents) will be accepted. University reserves the right (but is not obligated) to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Any person or entity not satisfied with the outcome

of the prequalification must file a written notice challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination as further detailed in the Prequalification Questionnaire. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
(Visit our website at:
<http://www.capitalprograms.ucla.edu>)

Senate Plan

Continued from page 9

You're not making it sound very likely to happen. Why are people talking about it?

Eliminating or deemphasizing the SBA can be a tough political sell, as President Ronald Reagan discovered from a failed attempt to shutter the agency. Burr's plan is getting attention now for two big reasons: Obama proposed merging the SBA with the Commerce Department and several other agencies back in 2012. That gives Burr's proposal a bipartisan feel, even though its cosponsors are all Republicans. Beyond that, it's worth noting that Obama has yet to nominate a successor to Karen Mills, who announced her resignation last February and left the administration in August for a role at Harvard University. As long as the SBA is led by an acting chief, there will be speculation in some quarters that its days as a stand-alone agency are limited.

So if Obama were to nominate someone, talk about getting rid of the SBA would go away?

Probably. The White House hasn't responded to a request for comment on the search for a new SBA chief.

Clark is a reporter for Bloomberg Businessweek covering small business and entrepreneurship.

Source: Bloomberg BusinessWeek

First African-American to Own Rolls Royce Dealership

Thomas A. Moorehead has made automotive history. He's the first African-American to own an ultra luxury Rolls-Royce dealership in America.

He's starting his second month as the owner of Rolls-Royce Motor Cars of Sterling, a community in Loudoun County in Northern Virginia. He is one of only 35 Rolls-Royce dealers nationwide.

"This is a very good market," Moorehead said. "This is the richest market in America, and we've done very well. We cover Maryland, Virginia, Pennsylvania, Delaware and the District of Columbia."

A Rolls-Royce sells for anywhere from \$250,000 to \$550,000, depending on the model and the features. He said he expects to sell four to six new Rolls-Royces each month and six to eight used units. The 69-year-old trailblazer also made history in 2001 when he opened a dual dealership in Sterling selling BMWs and Mini Coopers. His dealership is the largest minority owned BMW dealership nationwide and ranks among the top 10 percent in sales of the brand.

"When you look at it, Rolls-Royce is the next step up from BMW," said Moorehead, who also is chairman of the National Association of Minority Automobile Dealers. The first Rolls-Royce he sold was a two-door Wraith coupe for about \$330,000. His dealership has sold five since he opened his doors in December.

"We're looking forward to having a pretty good year," Moorehead predicted. "For individuals that have been sitting on the sideline due to the down economy, we're starting to see those individuals come back into the marketplace."

His success as a dealership owner has earned him the respect of elected officials. He was appointed by then-Gov. Mark R. Warner to serve on the Virginia Automobile Dealer Board in 2005. He served two terms. Prior to becoming a dealer, he was an analyst at Mobile and Chrysler corporations and director of community services at the University of Michigan. Looking for a new challenge, he decided to go into business for him-self.

And he picked automotive sales to make his mark. In 1988, with encouragement from another dealer, he made his start by purchasing Sentry Buick and Isuzu in Omaha, Neb. He owned that for nine years. In 1995, he opened Moorehead Buick-GMC in Decatur, Ill. He owned that for four years before jumping to Northern Virginia with his BMW and Mini Cooper dealership. Besides his success in running car dealerships, he's also entered the hotel business.

In 2006, he bought the Marriott Residence Inn in National Harbor, Md. Since then, he has bought eight hotels nationwide. Moorehead's background: He was born in Monroe, La. He earned a bachelor's degree in business administration from Grambling State University in 1966. He earned a master's degree in social work from the University of Michigan in 1977. He's now working on his doctorate from the University of Michigan. He also belongs to the Baltimore Chapter of the National Guardsmen Inc., the Northern Virginia Chapter of Sigma Pi Phi and Kappa Alpha Psi fraternities. He's also a 33rd degree Mason.

Source: 2013 Trice Edney Communications



Thomas A. Moorehead

PUBLIC LEGAL NOTICES



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 3241V
(ID No. FCP14084)**

**BEACH CHALET SOCCER FIELD
RENOVATIONS SYNTHETIC TURF**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 5, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Fl, S.F., CA 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at Beach Chalet Soccer Fields, Golden Gate Park near Great Highway, S.F., CA and includes installation of synthetic turf and porous closed cell composite underneath. The time allowed for completion is 150 consecutive calendar days. The Architect's estimate is in excess of \$1,600,000. For more information, contact the Project Manager, Dan Mauer at 415-581-2542.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Sec. 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. There are NO subcontracting goal or Good Faith Efforts required for this contract. Other CMD requirements shall apply. Call Finbarr Jewell at 415-252-2513 for details.

A pre-bid conference will be held on February 13, 2014 at 10:00 a.m. in the Main Conference Room, 5th Fl, 30 Van Ness Ave., S.F., CA. In the event Bidders cannot attend this Pre-Bid Meeting, it is recommended they participate in the pre-bid discussion via a conference call - please call (209) 647-1000 and enter the following code: 375901#

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "D-12" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the S.F. Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Sec. 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

2/13/14

**CNS-2586128#
SMALL BUSINESS EXCHANGE**



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2143J(R1)
(ID No. FCE14028)**

**BROADWAY TUNNEL VENTILLATION
UPGRADE (SECOND REBID)**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on February 19, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Fl, S.F., CA 94103, tel: 415-554-6229, for a non-refundable \$ 15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work under this contract is located at the Broadway Tunnel between Hyde and Mason Sts and includes traffic routing; selective demolition; hazmat work; work to furnish and install 2 new HVAC fans; new carbon monoxide monitoring system; new building. The time allowed for completion is 240 consecutive calendar days. **The Engineer's estimate is in excess of \$1,200,000.** For more information, contact the Project Manager, Raymond Lui at (415) 558-4585.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Sec. 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **13% LBE**. Call Selormey Dzikunu at (415) 558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet

the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **February 12, 2014 at 9 a.m.** at 30 Van Ness Ave, SF in the 5th Fl Main Conference Room followed by a Site Walk Thru.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A or C-27" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the S.F. Local Hiring Policy for Construction ("Policy") as set forth in Sec. 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Sec. 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

2/13/14

**CNS-2586082#
SMALL BUSINESS EXCHANGE**



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 3055V
(ID No. FCP14085)**

**BEACH CHALET SOCCER FIELD
RENOVATIONS ELECTRICAL WORK**

Sealed bids will be received at 1155 Market Street, 4th Flr, SF, CA 94103 until **2:30 p.m. on March 5, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Flr, SF, CA 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at Beach Chalet Soccer Fields, Golden Gate Park near Great Highway, San Francisco, CA and includes installation of all electrical improvements and all appurtenant work in accordance with specifications and drawings. The time allowed for completion is 300 consecutive calendar days. The Architect's estimate is in excess of \$1,500,000.

For more information, contact the Project Manager, Dan Mauer at 415-581-2542.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **28% LBE**. Call Finbarr Jewell at 415-252-2513 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on February 13, 2014 at 10:00 a.m. in the Main Conference Room, 5th Floor, 30 Van Ness Avenue, San Francisco, CA.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires

all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "C-10" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

2/13/14

**CNS-2585824#
SMALL BUSINESS EXCHANGE**

Willie Brown Reflects

■ Continued from page 1

Gov. Jerry Brown also came out against it.

"I don't think it was personal with (Gov. Brown). I think he's just opposed to anybody's name being attached to anything," Willie Brown said.

But in the end, Brown and the NAACP had the votes that counted.

"We lost fair and square," Peskin said.

Oddly enough, if Willie Brown had succeeded in his first dream, none of this would have happened. Believe it or not, as a young man Brown had a completely different career in mind: Becoming a math teacher instead of a lawyer and eventually one of the most powerful politicians in the country. "So I failed," Brown said, laughingly.

Source: <http://sanfrancisco.cbslocal.com>



PUBLIC LEGAL NOTICES



UCLA

**ADVERTISEMENT FOR
PREQUALIFICATION
(GENERAL CONTRACTOR)**

The following is a summary of a full Advertisement for Prequalification (General Contractor) posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). *All interested parties must go to the Website for complete information.*

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

Project Name: Marion Davies Seismic Correction

Project Number: 948917.01

General Description of Work: Work of this Project consists of the seismic upgrade of approximately 3,000 square feet of occupied office space. **Refer to website for complete description.**

Estimated Construction Cost is \$1,800,000.00.

Prequalification Documents Available on the above-referenced Website.

Prequalification Document Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Prequalification Document Availability:
February 12, 2014

Mandatory Prequalification Conference:
February 19, 2014
Beginning promptly at 10:00 a.m.

(THERE IS NO GRACE PERIOD)

Prequalification Submittal Deadline:
3:00 p.m., February 26, 2014

License Requirement: B License (General Building)

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA


SBE Advertisers are always among good company!

- San Francisco BART
- San Francisco DPW
- San Francisco Housing Authority
- San Francisco International Airport
- City of Berkeley
- CA Highway Patrol
- CA State Lottery
- CSU Fresno
- CSU Fullerton
- CSU Los Angeles
- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS

EASTERN CONTRA COSTA TRANSIT AUTHORITY
**NOTICE INVITING BIDS
For
Printing Bus Schedules
IFB #2014-002**

Eastern Contra Costa Transit Authority (ECCTA), a Joint Powers Agency located in eastern Contra Costa County, California, is accepting bids from qualified firms for a three year contract to print bus schedules for its administration facility at 801 Wilbur Avenue, California.

This contract shall include the furnishing of all labor, materials and services as set forth in the Scope of Work section of this IFB. A pre-proposal conference and a tour of the facility for interested parties will be held on Wednesday, February 12, 2014, at 10:00 am, local time. Attendance at this conference is recommended but not required.

IFB's are due to ECCTA on or before 2:00 pm, local time, on Thursday, March 6, 2014, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. IFB received after said time or at any other place other than the time and place stated in the IFB will not be considered. IFB must be submitted on the enclosed ECCTA form. Any bid submitted on any other form will be considered non responsive and will be rejected.

Copies of the IFB documents are available:

Ann Hutcheson
Eastern Contra Costa Transit Authority
801 Wilbur Avenue
Antioch, CA 94509
Telephone: (925) 754-6622
www.trideltatransit.com

ECCTA hereby notifies all bidders that it will affirmatively ensure that in regard to any contract entered into pursuant to this IFB, Disadvantaged Business Enterprises will be afforded full opportunity to submit a bid in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin in consideration for an award.

This contract is subject to the receipt of financial assistance from the U.S. Department of Transportation, Federal Transit Administration (FTA) and local sales tax funds, and may also be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Full compliance with applicable Safety and Health Standards, DBE requirements, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful bidder.

Bids will be examined and reported to the ECCTA Board of Directors at a meeting within sixty days after the bid opening. ECCTA reserves the right to reject any and all bids, or to waive any irregularities or informalities in any bid or in the IFB procedure, or to postpone the bid opening for good cause.

Office of the CEO
February 3, 2014

- Los Angeles Co MTA
- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority
- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPFM
- UC San Francisco Medical Center
- UCLA
- ...and many more!

UC IRVINE
**NOTICE INVITING GENERAL
CONTRACTOR PREQUALIFICATION**

Prequalification Questionnaires will be received by the **University of California, Irvine (UCI)** from General Contractors (GC) wishing to submit **DESIGN BUILD** proposals for the **BSL-3 LABORATORY TRAINING FACILITY, PROJECT NO. 997493**.

Prequalification questionnaires will be accepted from contractors teamed with architects that have completed comparably sized design-build projects as described in the questionnaire.

DESCRIPTION:

Tenant improvements for a new training facility within the EH&S building will include minor demolition; gypsum board wall construction; installation of new doors and frames; creation of an air-lock entrance to the new laboratory suite; modifications to the HVAC, plumbing, electrical, and fire/life safety systems; and installation of laboratory equipment.

Project completion time: 6 Months

PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUCTION COST: \$400,000

PROJECT IS PARTIALLY FUNDED BY FEDERAL MONEY GRANTED BY THE NIH. GCs and subs are subject to Federal policies and requirements, including but not limited to NIH Design Policy and Guidelines.

PROCEDURES: Prequalification questionnaires will be available electronically at **2 PM on 2/14/14** from UCI Design & Construction Services.

Mandatory Prequalification Conference begins promptly at **8:30 AM on 2/19/14** at UCI Student Center Conference Center – Doheny Beach CD, Building 113 on Campus Map, corner of West Peltason Drive and Pereira Drive, Irvine, CA 92697. Permit parking in Student Center Parking Structure.

Prequalification questionnaires must be received by **2 PM on 2/28/14** only at UCI Design & Construction Services, 101 Academy, Ste. 200, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all proposal conditions including state prevailing wages, Federal/NIH policies, 10% bid bond, 100% payment and performance bonds, and insurance reqs. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" California Contractors License req'd.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Contact Brenda Duenas (949) 824-9586, blduenas@uci.edu for the questionnaire.

For other opportunities:
www.designandconstruction.uci.edu


**GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT**
NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-FT-12, Propulsion Overhaul and Capital Improvements to the M.V. Napa Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, March 11, 2014, at 2:00 p.m., PT**.

Request for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Friday, February 21, 2014, at 4:30 p.m., PT**.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for 2014-FT-12.

To inspect and obtain the Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at districtsecretary@goldengate.org, by telephone at (415) 923-2223, or by facsimile at (415) 923-2013.

/s/ Amorette M. Ko-Wong, District Secretary
Dated: February 13, 2014
2/13, 2/20/14

**CNS-2587174#
SMALL BUSINESS EXCHANGE**

**UNIVERSITY OF CALIFORNIA
SANTA CRUZ**
ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

**TELECOMMUNICATIONS
INFRASTRUCTURE UPGRADES
PHASE A WESTSIDE COLLEGES AND
ARBORETUM ISP
Project Number: 9097F**

Description of Work: The work includes installation of new data cabling and communications devices/equipment at (7306) Porter College Academic, (7377) Kresge College Academic, (7378) Kresge College Classroom Building, (7379) Kresge College Assembly Building, (7380) Kresge College Library Building, (7393) Kresge College Academic Building West Wing, (7807) Kresge College Annex A, (7808) Kresge College Annex B, (7433) Arboretum Office Building, (7434) Arboretum Horticulture 1 Building, (7734) Arboretum Horticulture 2 Building, (7474) Visual Arts Research Facility, (7766) College Eight Academic.

Bid Deadline: Sealed bids must be received on or before **Tuesday, March 18, 2014 at 3:00 PM**.

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on Monday, February 24, 2014 beginning promptly at 1:30 PM.

**PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> FOR THE TEXT OF THE
FULL ADVERTISEMENT AND INFORMATION
ON HOW TO OBTAIN BID DOCUMENTS.**

FICTITIOUS BUSINESS NAME • ABANDONMENT

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-035523-00

Fictitious Business Name(s):
1. Cali Creative,
2. Your Daily Staple,
3. Merchant Association Services
Address
50 Golden Gate Avenue, Apt 306
San Francisco, CA 94102
Full Name of Registrant #1
Robert V. Cali
Address of Registrant #1
50 Golden Gate Avenue, Apt 306
San Francisco, CA 94102

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/24/2013**

Signed: **Robert V. Cali**

This statement was filed with the County Clerk of San Francisco County on **12/24/2013**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
12/24/13

1/23/14 + 1/30/14 + 2/6/14 + 2/13/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356284-00

Fictitious Business Name(s):
QUOTIA
Address
912 York Street,
San Francisco, CA 94110
Full Name of Registrant #1
QUOTIENT LOGIC, LLC (CA)
Address of Registrant #1
912 York Street,
San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Steve Mason**

This statement was filed with the County Clerk of San Francisco County on **2/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
2/3/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0355910-00

Fictitious Business Name(s):
FogcutterSF
Address
2440 16th Street, Suite 203
San Francisco, CA 94103
Full Name of Registrant #1
CHGP LLC (CA)
Address of Registrant #1
36 Sheridan Street,
San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/16/2014**

Signed: **Caroline Hummer**

This statement was filed with the County Clerk of San Francisco County on **1/16/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
1/16/2014

1/23/14 + 1/30/14 + 2/6/14 + 2/13/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356427-00

Fictitious Business Name(s):
Shido Restaurant
Address
1655 Market Street
San Francisco, CA 94103
Full Name of Registrant #1
Calvir Group LLC (CA)
Address of Registrant #1
1655 Market Street
San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Karina Ma**

This statement was filed with the County Clerk of San Francisco County on **2/7/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
2/7/2014

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356253-00

Fictitious Business Name(s):
Integral Movement Systems
Address
74 Brady Street #8,
San Francisco, CA 94103
Full Name of Registrant #1
Janet Gee
Address of Registrant #1
650 Delancey Street #420,
San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/30/14**

Signed: **Janet Gee**

This statement was filed with the County Clerk of San Francisco County on **1/30/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
1/30/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356507-00

Fictitious Business Name(s):
1.) heartcard
2.) www.heart-card.com
Address
3345 Fillmore Street #203
San Francisco, CA 94123
Full Name of Registrant #1
Mary Elizabeth Bentley
Address of Registrant #1
3345 Fillmore Street #203
San Francisco, CA 94123

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Mary Bentley**

This statement was filed with the County Clerk of San Francisco County on **2/12/14**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
2/12/2014

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356123-00

Fictitious Business Name(s):
Josh Alonzo Photography
Address
2441 19th Avenue,
San Francisco, CA 94116
Full Name of Registrant #1
Joshua Alonzo Espinoza
Address of Registrant #1
2441 19th Avenue,
San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/27/2014**

Signed: **Joshua A. Espinoza**

This statement was filed with the County Clerk of San Francisco County on **1/27/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
1/27/2014

1/30/14 + 2/6/14 + 2/13/14 + 2/20/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0355658-00

Fictitious Business Name(s):
Mission Strategies
Address
2415 Mission Street,
San Francisco, CA 94110
Full Name of Registrant #1
Mission Strategies LLC (CA)
Address of Registrant #1
1090 Capp Street,
San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/3/2014**

Signed: **Guy Maxwell Long**

This statement was filed with the County Clerk of San Francisco County on **1/3/14**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
1/3/2014

1/09/14 + 1/16/14 + 1/23/14 + 1/30/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356385-00

Fictitious Business Name(s):
KIDMADE MEALS
Address
201 Harrison Street Apt 525
San Francisco, CA 94105
Full Name of Registrant #1
Amy Nghe
Address of Registrant #1
201 Harrison Street Apt 525
San Francisco, CA 94105

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/6/2014**

Signed: **Amy Nghe**

This statement was filed with the County Clerk of San Francisco County on **2/6/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval**
Deputy County Clerk
2/6/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356219-00

Fictitious Business Name(s):
1.) Palette
2.) Palette Software
Address
156 2nd Street,
San Francisco, CA 94105
Full Name of Registrant #1
Correlly LLC (CA)
Address of Registrant #1
440 Davis Court,
San Francisco, CA 94111

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/30/2014**

Signed: **John Abdo**

This statement was filed with the County Clerk of San Francisco County on **1/30/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
1/30/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME
CASE NO. CNC 14-550111

PETITIONER OR ATTORNEY
Ryan Shakori
2651 Baker Street, Suite A
San Francisco, CA 94123

TO ALL INTERESTED PERSONS:
1. Petitioner **Ryan Shakori** for a decree changing names as follows:

Ryan Shakori changed to **Reza Shakoori**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **April 15, 2014** Time: **9:00 AM** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

DENNIS TOYAMA, Clerk
DATED - FEBRUARY 10, 2014

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14



subscribe today

1 year subscription
\$250.00

Call for more information
800-800-8534

- Access up-to-date business news
- Utilize SBE Bid services
- Utilize business resources

SMALL BUSINESS EXCHANGE, INC.

30 Years of Small Business Advocacy

Visit www.sbeinc.com to learn how **SBE** can help your business succeed!

SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

Small Business Owner Optimism Hits Highest Level in Five Years

Wells Fargo/Gallup survey: Small business cash flow and hiring are up as the economy improves; retirement concerns persist

Small business owners are the most optimistic they have been in five years, according to the latest Wells Fargo/Gallup Small Business Index, and expect their businesses to increase cash flow and hire more employees in 2014.

In a small business survey conducted Jan. 6-10, the overall score increased to a positive 45 (+45) in January, up from a positive 24 (+24) in October 2013. While this score is the highest it has been since the third quarter of 2008, it is still well below pre-recession levels.

Several factors contributed to this quarter's increase in small business optimism compared to fourth quarter 2013:

- **Improved cash flow:** In the January survey, more small business owners said they had good cash flow over the past 12 months than they did last quarter (52 percent compared to 46 percent). A larger majority of business owners also expect to have good cash flow in 2014 (57 percent compared to 52 percent).
- **Increasing hiring:** More small business owners said they expect to increase hiring in the next 12 months than in last quarter's survey (22 percent compared to 16 percent).
- **Increasing revenue:** A larger percentage of small business owners expect their revenue over the next 12 months to increase (48 percent compared to 44 percent).
- **Accessing credit:** Fewer small business owners in the current survey reported having difficulty obtaining credit than did so last quarter (23 percent compared to 27 percent).

"There are many reasons for small business owners to view 2014 as a promising year," said Lisa Stevens, Wells Fargo lead executive for Small Business and Pacific Midwest Regional Banking president. "There's less uncertainty in the economy than there has been for quite some time. Congress approved a federal budget deal at the end of last year. The stock market performed well in 2013, and capital spending has picked up. With each piece of good news, business owners gain a little more confidence to grow and expand. We know that small business owners still face many challenges, yet hope this momentum continues as the economy improves further."

Challenges

When business owners were asked to identify the most important challenge facing their businesses, several concerns rose to the top of the list. In January, business owners once again said their top concern was finding new business (21 percent). Other top concerns included the economy (11 percent), government regulations (11 percent), hiring (8 percent) and healthcare (8 percent).

The Future – Retirement

In the January survey, small business owners were also asked about planning for retirement. A majority of small business owners said they aren't ready to sell their businesses or stop working yet. More than half of business owners said they estimate the best time to sell would be in the next 1-10 years. About a quarter of those surveyed said the best time would be more than 10 years from now. Yet, a majority of business owners said they are not worried or not too worried about being able to sell their businesses when they are ready (62 percent).

In the January survey, a majority of small business owners (55 percent) said if money were no object they would opt to continue working full or part-time, while 26 percent said they would retire completely, 13 percent would start another business and only 4 percent would choose to work for someone else.

Small business owners still have some financial concerns about retirement but are feeling a little more optimistic: About two-thirds of small business owners (66 percent) anticipate that they will have enough money to live comfortably in retirement (up from 63 percent in third quarter 2010, when businesses were last surveyed on retirement).

- More than half of business owners (57 percent) are either very or moderately worried about not being able to pay medical costs for a serious medical issue in retirement. In third quarter 2010, 64 percent were worried. About half of business owners (55 percent) are either very (26 percent) or moderately worried (29 percent) that they will not have enough money in retirement. The percentage reporting worry in third quarter 2010 was 64 percent.
- Fewer business owners are worried about building back retirement income lost in the recession (50 percent are either very or moderately worried, down from 68 percent in third quarter, 2010). This latest finding may indicate that small business owners are feeling more positive about the performance of retirement funds and the market in general.

Small Business Index Key Drivers

Wells Fargo, together with Gallup, surveys small business owners quarterly across the nation to gauge their perceptions of their present situation (past 12 months) and future expectations (next 12 months) in six key areas: financial situation, cash flow, revenues, capital spending allocation, hiring, and credit availability.

About the Small Business Index

Since August 2003, the Wells Fargo/Gallup Small Business Index has surveyed small business owners on current and future perceptions of their business financial situation. The Index consists of two dimensions: 1) Owners' ratings of the current situation of their businesses and, 2) Owners' ratings of how they expect their businesses to perform over the next 12 months. Results are based on telephone interviews with 603 small busi-

ness owners in all 50 United States conducted January 6-10, 2014. The overall Small Business Index is computed using a formula that scores and sums the answers to 12 questions — six about the present situation and six about the future. An Index score of zero indicates that small business owners, as a group, are neutral -- neither optimistic nor pessimistic -- about their companies' situations. The overall Index can range from -400 (the most negative score possible) to +400 (the most positive score possible), but in practice spans a much more limited range. The margin of sampling error is +/- four percentage points.

About Wells Fargo

Wells Fargo & Company (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.5 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 9,000 stores, 12,000 ATMs, and the Internet (wellsfargo.com), and has offices in more than 35 countries to support the bank's customers who conduct business in the global economy. With more than 270,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 25 on Fortune's 2013 rankings of America's largest corporations. Wells Fargo's vision is to satisfy all our customers' financial needs and help them succeed financially. Wells Fargo perspectives are also available at blogs.wellsfargo.com.

About Gallup

For more than 70 years, Gallup has been a recognized leader in the measurement and analysis of people's attitudes, opinions and behavior. While best known for the Gallup Poll, founded in 1935, Gallup's current activities consist largely of providing marketing and management research, advisory services and education to the world's largest corporations and institutions.

Note: Complete survey results available upon request or on the Wells Fargo Business Insight Resource Center.

Wells Fargo/Gallup Small Business Index Scores: Q1 2013 – Q1 2014

	Overall Index Score	Present Situation	Future Expectations
Q1 2014 (surveyed January 2014)	+45	+16	+29
Q4 2013 (surveyed October 2013)	+24	+7	+17
Q3 2013 (surveyed July 2013)	+25	+4	+21
Q2 2013 (surveyed April 2013)	+16	+2	+14
Q1 2013 (surveyed January 2013)	+9	-2	+11

SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

AMERICA SAVES WEEK FEBRUARY 24 – MARCH 1, 2014

About America Saves Week

America Saves Week is coordinated by America Saves and the American Savings Education Council. Started in 2007, the Week is an annual opportunity for organizations to promote good savings behavior and a chance for individuals to assess their own saving status. Typically thousands of organizations participate in the Week, reaching millions of people.

The 2013 Annual National Survey Assessing Household Savings (released during America Saves Week) revealed that only about half of Americans reported good savings habits.

- 54% said they “have a savings plan with specific goals.”
- 43% said they “have a spending plan that allows you to save enough money to achieve the goals of your saving plan.”
- 50% of those not retired said they “save for retirement at work through a 401(k) or other contributory plan.”
- 41% said that, “outside of work,” they “save automatically through regular preauthorized transfers from checking to savings or investments.”
- 49% know their net worth.

With more societal encouragement and support, more Americans will be persuaded to Set a Goal. Make a Plan. Save Automatically.

About America Saves

America Saves is a national campaign involving more than 1,000 non-profit, government, and corporate groups that encourages individuals and families to save money and build personal wealth. Overall management for the campaign is provided by the non-profit Consumer Federation of America (CFA). CFA is comprised of over 270 consumer education, advocacy, and cooperative organizations dedicated to advancing the consumer interest.

About American Savings Education Council

ASEC is a national coalition of public- and private-sector institutions committed to making saving and retirement planning a priority for all Americans. ASEC is a program of the Employee Benefit Research Institute Education and Research Fund (EBRI-ERF), a 501(c)(3) non-profit organization. ASEC does not lobby or take positions on public policy proposals. ASEC educational materials are available at: www.choosetosave.org

Since its creation in 1995, ASEC has driven the financial security mission forward with the collective leadership and efforts of a coalition of major organizations. ASEC brings together public- and private-sector partners to share information on best practices and to collaborate on financial security initiatives. Partners of the ASEC coalition provide critical input and help to shape the organization’s agenda, and benefit from research and education that is worth millions.

Source: America Saves

54 Ways to Save Money

General

- Save your loose change. Putting aside fifty cents a day over the course of a year will allow you to save nearly 40% of a \$500 emergency fund.
- Keep track of your spending. At least once a month, use credit card, checking, and other records to review what you’ve purchased. Then, ask yourself if it makes sense to reallocate some of this spending to an emergency savings account.
- Never purchase expensive items on impulse. Think over each expensive purchase for at least 24 hours. Acting on this principle will mean you have far fewer regrets about impulse purchases, and far more money for emergency savings.
- Use debit and credit cards prudently. To minimize interest charges, try to limit credit card purchases to those you can pay off in full at the end of the month. If you use a debit card, don’t rely on an overdraft feature to spend money you don’t have. With either approach, you’ll have more money available for emergency savings.
- Are you looking for an effective way to establish a budget? Beginning on the first day of a new month, get a receipt for everything you purchase. Stack and review receipts at the end of the month, and you will clearly be able to see where your money is going.
- It pays to practice preventative dental care, since a good cleaning routine helps prevent fillings, root canals, and dental crowns, which are expensive and no fun.
- Most people don’t track what they spend and may not realize when expenses add up to more than their budget can handle. To keep track of what you spend, put what you think you should spend for the month on transportation, food, entertainment, etc., into envelopes. This will help you avoid buying things you don’t need, and what’s left over can go into saving.
- Take advantage of discounts and/or incentive programs provided through your employer. For example, if the company you work for

offers discounted rates for computers, fitness center memberships, movie tickets and passes to summer festivals, take advantage! Check your corporate intranet or talk to your human resources representative. And don’t forget the best deal of all – investing in your 401(k)!

- One way to establish a savings discipline is to “save” an amount equal to whatever is spent on nonessential indulgences. Put a matching amount in a cookie jar for expenditures for beer, wine, cigarettes, designer coffee, etc. If you can’t afford to save the matching amount, you can’t afford the \$4 super almond low-fat latte.
- Take the amount the item costs and divide it into your hourly wage. If it’s a \$50 pair of shoes and you make \$10 an hour, ask yourself, are those shoes really worth five long hours of work? It helps keep things in perspective.
- Aim for short-term savings goals, such as setting aside \$20 a week or month rather than long term savings goals, such as \$200 over a year. People save more successfully when they keep the short-term goal in sight.
- Save money by buying items online, in bulk. Some companies even offer free shipping on large orders. Clearance items are sometimes available, and good savings can be found on non-perishable groceries and diapers. This saves time and money!

Food

- Substitute coffee for expensive coffee drinks. The \$2 a day you could well save by buying a coffee rather than a cappuccino or latte would allow you, over the course of a year, to completely fund a \$500 emergency fund.
- Bring lunch to work. If buying lunch at work costs \$5, but making lunch at home costs only \$2.50, then in a year, you could afford to create a \$500 emergency fund and still have money left over.

You can read the rest of the list here:

<http://americasaves.org/for-savers/make-a-plan-how-to-save-money/54-ways-to-save-money>

Ten Tips to Help You Choose a Tax Preparer

This post originally appeared as a IRS Tax Tip

Many people look for help from professionals when it’s time to file their tax return. If you use a paid tax preparer to file your federal income tax return this year, the IRS urges you to choose that preparer carefully. Even if someone else prepares your return, you are legally responsible for what is on it.

Here are ten tips to keep in mind when choosing a tax return preparer:

1. **Check the preparer’s qualifications.** All paid tax return preparers are required to have a Preparer Tax Identification Number. In addition to making sure they have a PTIN, ask if the preparer belongs to a professional organization and attends continuing education classes.
2. **Check on the preparer’s history.** Check with the Better Business Bureau to see if the preparer has a questionable history. Also check for any disciplinary actions and for the status of their licenses. For certified public accountants, check with the state boards of accountancy. For attorneys, check with the state bar associations. For enrolled agents, check with the IRS Office of Enrollment.
3. **Ask about service fees.** Avoid preparers who base their fee on a percentage of your refund or those who claim they can obtain larger refunds than other preparers can. Also, always make sure any refund due is sent to you or deposited into an account in your name. Taxpayers should not deposit their refund into a preparer’s bank account.
4. **Ask to e-file your return.** Make sure your preparer offers IRS e-file. Any paid preparer who prepares and files more than 10 returns for clients must file the returns electronically, unless the client opts to file a paper return. IRS has safely and securely processed more than one billion individual tax returns since the debut of electronic filing in 1990.
5. **Make sure the preparer is accessible.** Make sure you will be able to contact the tax preparer after you file your return, even after the April 15 due date. This may be helpful in the event questions arise about your tax return.
6. **Provide records and receipts.** Reputable preparers will request to see your records and receipts. They will ask you questions to determine your total income and your qualifications for deductions, credits and other items. Do not use a preparer who is willing to e-file your return by using your last pay stub before you receive your Form W-2. This is against IRS e-file rules.
7. **Never sign a blank return.** Avoid tax preparers that ask you to sign a blank tax form.
8. **Review the entire return before signing.** Before you sign your tax return, review it and ask questions. Make sure you understand everything and are comfortable with the accuracy of the return before you sign it.

Continued on page 16

Marketing ON A Shoestring

FOR SMALL BUSINESSES & DIVERSE BUSINESSES

Marketing on a Shoestring turns prospects into sales for small businesses. SBE's 30 year lead generation database and telecommunications, print, online matchmaking services deliver prospects to which vendors can sell their goods and services. With the utilization of the 4 step marketing process, Marketing on a Shoestring will make your cash register ring all day long.

Benefits "Marketing on a Shoestring Budget" include...

- No cold calls as we do all the follow up calls saving you time and money
- We provide you the sales leads based upon the market you want to reach
- Live well-trained experienced telemarketing staff dedicated to clearly communicating your message
- Computer generated reports identifying interested leads
- Voice mail call messages to email with no missed business opportunities

SBE's Basic 4-Step Marketing Process

1. Eblasts or Fax to prospective customers	2. Your company Advertisement in SBE weekly newspaper and Daily Newsletters online and banner ad on www.sbeinc.com
3. Live Telephone & Follow Up Calls	4. Computer Generated Reports about prospects interest

Contact SBE for details on how Marketing on a Shoestring will turn leads into sales.

703 Market Street, Suite 1000
 San Francisco, CA 94103
 (800) 800-8534
 sbe@sbeinc.com
 www.sbeinc.com

Choose a Tax Preparer

Continued from page 15

9. Make sure the preparer signs and includes their PTIN. A paid preparer must sign the return and include their PTIN as required by law. The preparer must also give you a copy of the return.
10. Report abusive tax preparers to the IRS. You can report abusive tax preparers and suspected tax fraud to the IRS on Form 14157, Complaint: Tax Return Preparer. If you suspect a return preparer filed or altered a return without your consent, you should also file Form 14157-A, Return Preparer Fraud or Misconduct Affidavit. Download the forms on the IRS.gov website or order them by mail at 800-TAX-FORM (800-829-3676).

Source: The Minority Business Development Agency (MBDA)



GOOD FAITH & BEYOND

Diversity Outreach & Subcontracting Opportunities

SBE is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled veteran and other small businesses.

**ONE LOCATION,
1.6 MILLION BUSINESSES**

- SBE imports state DOT (nationwide)
- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies
- SBE is an Outreach Standard!
- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

SUB-BID REQUEST ADVERTISEMENTS

Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper*
- SBE Today newsletter

- SBE website www.sbeinc.com
- Ad placement services in local print publications as required

* Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco

* Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13

TARGETED - MAILING/FAXING/EMAILING

- By focus group, industry type(s), certification and other requirements

- Complete logs

TELEPHONE FOLLOW-UP

- Script tailored to project needs, four standard or individualized questions

- Interested companies directed to bidder

COMPUTER-GENERATED REPORTS

- Full documentation, tailored to agency requirements

CONTACT US TODAY

703 Market Street, Suite 1000
 San Francisco, CA 94103
 Phone: 415.778.6250 or 800.800.8534
 Fax: 415.778.6255
 Email: sbe@sbeinc.com
 Website: www.sbeinc.com

SBE is a certified DBE, MBE, SBE firm

Grow Your Business! Subscribe to SBE

Choose an option that meets your needs...

- #1 \$250
Includes 1 year subscription to SBE newspaper with bid notices
 - #2 \$220
Includes 1 year subscription to bid notice service by fax
 - #3 \$200
Includes 1 year subscription to bid notice service by email OR by online access
- * Options include no more than 3 sub-categories persubscription

- I would like to receive bid updates by
 - Internet (login information will be emailed)
 - Fax Email
- Please choose the general category:
 - Construction Business Services
 - Professional Services Commodities
 (You will be sent a list of sub-categories from which to choose.)
- If choosing fax or email services, list keywords for bid selection: _____
- List location(s) of where your company will work: _____

Company Name _____

Contact _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

Email _____

- Subscriptions are non-refundable. Subscriptions begin upon receipt of payment.
 - Make check payable to: Small Business Exchange, Inc.
 - Mail payment & form to:

703 Market Street Suite 1000, San Francisco, CA 94103

Fax your subscription form to (415) 778-6255

Check Enclosed Charge (circle one) VISA/MC/AMEX

Account # _____ Exp. Date _____

